

DERTOUR

Consortia

- ❖ Hotel program since 1998
- ❖ 80% Business travel und 20% Leisure travel
- ❖ Source market: mainly Germany

Advantages

- ❖ Distribution through around 570 of DERTOUR own travel agencies
→ DER BUSINESS Travel & DERTOUR travel agencies
- ❖ NEW: Additional connection to 1,500 travel agencies via DERHOTEL OBE incl. Preferred Listing
- ❖ Increased sales through additional sales channel
- ❖ Support from our DERHOTEL hotline Monday to Friday from 08 - 18 o'clock
- ❖ Entry in the DER BUSINESS Travel agencies and DERTOUR Travel agencies Intranet
→ Deposit of a PDF (Special offers or rates for travel agents)

Conditions of Participation

- ❖ Booking channel: AMADEUS (optional DHISCO)
- ❖ min. 5% Bar Off commissionable rates (min. 10%)
- ❖ Cancellation free of charge: up to a maximum of 72h before arrival

→ **390 EUR** + VAT per Hotel/year

→ **NEW: 10% Discount** for repeater from the previous year

Top Countires

1. Germany
2. USA
3. Austria
4. China
5. France
6. Czech Republic
7. Mexico
8. Poland
9. Spain
10. Great Britain
11. Italy
12. Switzerland
13. Netherlands
14. Brazil
15. Hungary

Top Cities - Germany

1. Berlin
2. Frankfurt Main
3. Cologne
4. Hamburg
5. Munich
6. Leipzig
7. Fulda
8. Hanover
9. Karlsruhe
10. Nuremberg
11. Stuttgart
12. Düsseldorf
13. Erfurt
14. Dresden
15. Mannheim

Top Cities - Worldwide

1. Vienna
2. Prague
3. London
4. Shanghai
5. Paris
6. Bruxelles
7. Amsterdam
8. Lodz
9. Singapore
10. Budapest
11. Jihlava
12. Sofia
13. Zurich
14. Madrid
15. Tokyo

DERconsortia@dertour.com

+49 69 9588 2954

DERBUSINESS

Solutions