

# DERHOTEL

- ❖ Hotel program since 2004
- ❖ 80% Business travel und 20% Leisure travel
- ❖ Source market: mainly Germany

## **Benefits**

- ❖ Distribution via: 1,500 affiliated travel agencies, the public website [www.DERHOTEL.com](http://www.DERHOTEL.com) and closed user groups of our corporate clients
- ❖ No admission or usage fees - only a commission of at least 10% per booking is charged
- ❖ Increased sales through additional sales channel
- ❖ Flexible design of terms and conditions, e.g. cancellation conditions
- ❖ Payment directly at the hotel or by third party payment agreement
- ❖ Credit card transfer as a guarantee - no voucher system
- ❖ Free publication of up to 6 hotel photos
- ❖ Integration into the DERHOTEL Payment Solution
- ❖ Support from our DERHOTEL hotline Monday to Friday from 08 - 18 o'clock

## **Conditions of participation**

- ❖ Booking channel: DHISCO
- ❖ commissionable rates (min. 10%)

### **Top Countries**

1. Germany
2. USA
3. Switzerland
4. Netherlands
5. Austria
6. Czech Republic
7. Belgium
8. Hungary
9. Saudi Arabia
10. Spain

### **Top Cities - Germany**

1. Frankfurt am Main
2. Berlin
3. Hamburg
4. Leipzig
5. Munich
6. Fulda
7. Duisburg
8. Erfurt
9. Potsdam
10. Oberhausen

### **Top Cities - worldwide**

1. Zurich
2. Budapest
3. Brussels
4. Vienna
5. Prague
6. Dammam
7. Amsterdam
8. Graz
9. Charlotte, NC
10. Copenhagen

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**DERBUSINESS**  
Solutions